

## **Global Business Development Manager (m/f) Aerospace & Defence for the Test & Measurement Market**

**Regions:**

Europe, Asia/Pacific, Middle East/Africa, North and South America.

**Based in Munich**

**Responsibilities:**

As a Global Business Development Manager you will be responsible for the preparation and implementation of the strategy for the A&D market in close cooperation with the worldwide subsidiaries and the sales regions. You will build up a strong cooperation network in order to use the available resources in the most efficient way. You will lead the regional Business Development Managers and the sales teams in a matrix structure.

We are looking for a self-driven highly experienced professional in the field of Aerospace & Defence.

**Requirements:**

- University Degree in RF Electronics or similar
- Military background
- Qualified professional experience in Sales and Marketing, preferably in a sales manager role or higher
- In-depth knowledge of the T&M market
- Good understanding of the A&D industry and its areas of application
- Self-confident team player with strong customer and service orientation as well as excellent communication skills
- Strong job commitment as well as self-reliant, goal-oriented approach to work
- Willingness to travel globally and intercultural experience and skills
- Excellent verbal and written communication skills in German and English

Please label your completed application to

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